

## Almond Industry Position Report

**NOVEMBER 2016**

### 2016-2017 Crop Year

<u>Salable</u>	<u>Forecast</u> <u>Million Lbs.</u>	<u>2016-2017</u>	<u>2015-2016</u>	<u>% Change</u>
		<u>08/01 - 11/30</u> <u>Kernel Wt.</u>	<u>08/01 - 11/30</u> <u>Kernel Wt.</u>	
1. Carryin August 1, 2016	412.0	412,001,125	376,614,224	9.40%
2. Crop Receipts to Date	2,050.0	1,930,229,597	1,756,356,690	9.90%
3. [2% Loss and Exempt]	(41.0)	(38,604,592)	(35,127,134)	
4. New Crop Marketable (2-3)	2,009.0	1,891,625,005	1,721,229,556	9.90%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	<u>2,421.0</u>	<u>2,303,626,130</u>	<u>2,097,843,780</u>	9.81%

### Shipments by Handlers

7. Domestic	660.0	229,356,921	203,876,451	12.50%
8. Export	<u>1,340.0</u>	<u>565,277,709</u>	<u>368,368,761</u>	53.45%
9. Total Shipments	2,000.0	<u>794,634,630</u>	<u>572,245,212</u>	38.86%
10. Forecasted Carryout	<u>421.0</u>			
11. Computed Inventory (6-9)		<u>1,508,991,500</u>	<u>1,525,598,568</u>	-1.09%

### Commitments (sold, not delivered)\*\*

12. Domestic		251,698,937	202,557,863	24.26%
13. Export		<u>298,254,428</u>	<u>226,911,432</u>	31.44%
14. Total Committed Shipments		<u>549,953,365</u>	<u>429,469,295</u>	28.05%
15. Uncommitted Inventory (11-14)		<u>959,038,135</u>	<u>1,096,129,273</u>	-12.51%

Handlers reporting commitments represent 97% of the 2015/2016 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2016-2017 Crop Year		2015-2016 Crop Year	
		11/01 - 11/30	08/01 - 11/30	11/01 - 11/30	08/01 - 11/30
<b>DOMESTIC</b>	Shelled	34,581,850	152,905,119	30,154,458	131,484,283
	Manufactured Products	21,356,066	86,789,667	19,821,751	80,083,584
	Inshell	536,180	1,355,958	416,566	1,159,723
	(Interhandler Transfers)	1,191,314	3,452,141	1,927,575	4,450,223
	(Industry Purchases)	(1,685,196)	(7,496,952)	(1,587,768)	(5,760,851)
	<b>Total:</b>	<u>52,250,195</u>	<u>229,356,921</u>	29%	<u>48,800,133</u>
<b>EXPORT</b>	Shelled	87,253,632	332,727,278	61,936,690	227,711,640
	Manufactured Products	11,203,620	41,242,529	8,081,853	39,660,232
	Inshell	551	93,163	36,516	166,936
	<b>Total:</b>	<u>36,803,385</u>	<u>191,214,739</u>	71%	<u>21,666,800</u>
<b>NET SHIPMENTS</b>		<u>187,511,383</u>	<u>794,634,630</u> 100%	<u>140,521,992</u>	<u>572,245,212</u> 100%
<b>EXEMPT/INEDIBLE SHIPMENTS</b>		<u>153,194</u>	<u>3,484,989</u>	<u>1,233,263</u>	<u>5,143,502</u>



Global Percent Total Shipments	2016/17 vs. 2015/16 YTD +/-	World Region Destination	2016 - 2017 - Current				2016 - 2017 - YTD				2015 - 2016 - Current				2015 - 2016 - YTD			
			Current Month - November, 2016		August 1 through November 30, 2016		Current Month - November, 2015		August 1 through November 30, 2015		Current Month - November, 2016		August 1 through November 30, 2016		Current Month - November, 2015		August 1 through November 30, 2015	
			SHELLED 73%	NKW INSHELL 27%	Month TOTAL 100%	SHELLED 66%	NKW INSHELL 34%	Month TOTAL 100%	SHELLED 76%	NKW INSHELL 24%	Month TOTAL 100%	SHELLED 73%	NKW INSHELL 27%	Month TOTAL 100%	SHELLED 73%	NKW INSHELL 27%	Month TOTAL 100%	
		<b>WESTERN EUROPE</b>	1,394,824	58,083	1,452,907	5,688,364	58,083	5,746,447	1,467,554	0	1,467,554	6,224,046	0	6,224,046				
-8%		Belgium	307,508	0	307,508	2,091,308	0	2,091,308	958,550	0	958,550	2,628,450	0	2,628,450				
-20%		Denmark	1,477,074	0	1,477,074	7,086,163	16,835	7,102,998	1,476,532	0	1,476,532	5,934,363	40,428	5,974,791				
19%		France	7,279,750	30,659	7,310,409	34,927,480	63,194	34,990,674	6,296,266	0	6,296,266	28,725,684	62,699	28,788,383				
22%		Germany	952,000	0	952,000	3,746,414	98,681	3,845,095	1,048,350	24,823	1,073,173	2,436,350	24,823	2,461,173				
56%		Greece	0	0	0	258,164	0	258,164	44,000	0	44,000	348,328	0	348,328				
-26%		Ireland	5,365,750	121,065	5,486,815	21,114,977	451,335	21,566,312	3,115,000	117,902	3,232,902	15,623,385	692,999	16,316,384				
32%		Italy	3,412,955	0	3,412,955	15,062,277	0	15,062,277	1,934,712	0	1,934,712	11,350,472	0	11,350,472				
33%		Netherlands	305,800	0	305,800	2,735,490	0	2,735,490	132,477	0	132,477	2,303,727	0	2,303,727				
19%		Norway	219,000	0	219,000	395,589	0	395,589	132,000	0	132,000	518,000	0	518,000				
-24%		Portugal	14,457,514	15,768	14,473,282	57,820,923	402,878	58,223,801	13,108,472	61,111	13,169,583	49,911,141	470,372	50,381,513				
16%		Spain	304,000	0	304,000	1,907,500	0	1,907,500	308,000	0	308,000	2,536,000	0	2,536,000				
-25%		Sweden	482,500	0	482,500	1,043,500	0	1,043,500	559,056	0	559,056	2,428,806	0	2,428,806				
-57%		Switzerland	2,549,763	0	2,549,763	10,913,796	0	10,913,796	2,186,432	0	2,186,432	8,580,037	0	8,580,037				
27%		United Kingdom	<u>38,534,838</u>	<u>225,575</u>	<u>38,760,413</u>	<u>164,890,920</u>	<u>1,091,006</u>	<u>165,981,926</u>	<u>32,767,401</u>	<u>203,836</u>	<u>32,971,237</u>	<u>139,684,487</u>	<u>1,291,321</u>	<u>140,975,808</u>				
18%		<b>TII WESTERN EUROPE</b>																
		<b>CENTRAL/EASTERN EUROPE</b>	196,000	0	196,000	1,028,474	0	1,028,474	152,500	0	152,500	643,000	0	643,000				
60%		Bulgaria	344,000	0	344,000	900,000	0	900,000	124,000	0	124,000	380,000	0	380,000				
137%		Croatia	131,850	0	131,850	615,850	0	615,850	176,000	0	176,000	659,200	0	659,200				
-7%		Czech Republic	396,000	0	396,000	1,579,200	0	1,579,200	396,000	0	396,000	1,050,000	0	1,050,000				
50%		Estonia	201,150	0	201,150	492,800	0	492,800	44,000	0	44,000	112,500	0	112,500				
338%		Latvia	176,000	0	176,000	730,000	0	730,000	44,000	0	44,000	351,800	0	351,800				
108%		Lithuania	123,200	0	123,200	1,026,000	0	1,026,000	220,000	0	220,000	600,000	0	600,000				
71%		Poland	256,000	0	256,000	548,000	0	548,000	44,000	0	44,000	44,000	0	44,000				
1,145%		Romania	<u>2,044,200</u>	<u>0</u>	<u>2,044,200</u>	<u>8,095,924</u>	<u>0</u>	<u>8,095,924</u>	<u>1,410,000</u>	<u>0</u>	<u>1,410,000</u>	<u>4,662,000</u>	<u>0</u>	<u>4,662,000</u>				
74%		<b>TII CENTRAL/EASTERN EUROPE</b>																
22%		<b>Total EUROPE</b>	40,579,038	225,575	40,804,613	172,986,844	1,091,006	174,077,850	34,177,401	203,836	34,381,237	144,346,487	1,291,321	145,637,808				
		<b>MIDDLE EAST</b>	116,000	0	116,000	359,711	4,438	364,149	44,000	0	44,000	182,874	10,500	193,374				
88%		Bahrain	0	0	0	298,400	0	298,400	124,500	0	124,500	373,500	0	373,500				
-20%		Cyprus	1,193,350	0	1,193,350	2,658,650	32,787	2,691,437	570,375	0	570,375	1,694,150	65,039	1,759,189				
53%		Israel	874,775	74,550	949,325	2,794,275	408,036	3,202,311	212,500	0	212,500	759,500	94,500	854,000				
275%		Jordan	492,000	33,525	525,525	1,472,600	33,525	1,506,125	364,000	0	364,000	476,000	0	476,000				
216%		Kuwait	666,200	0	666,200	1,711,400	0	1,711,400	739,500	0	739,500	1,780,875	0	1,780,875				
-4%		Lebanon	142,000	0	142,000	378,000	0	378,000	0	0	0	0	0	0				
0%		Qatar	2,799,550	0	2,799,550	7,145,000	53,073	7,198,073	300,000	177,182	477,182	2,950,750	177,182	3,127,932				
130%		Saudi Arabia	3,020,000	3,178,833	6,198,833	11,147,410	15,590,282	26,737,692	3,539,600	442,144	3,981,744	6,632,400	3,402,166	10,034,566				
166%		Turkey	6,673,800	531,800	7,205,600	21,670,811	3,867,317	25,538,128	2,496,238	356,577	2,852,815	9,629,388	2,354,746	11,984,134				
113%		United Arab Emirates	<u>16,107,675</u>	<u>3,818,708</u>	<u>19,926,383</u>	<u>49,810,257</u>	<u>19,989,458</u>	<u>69,798,715</u>	<u>8,390,713</u>	<u>975,903</u>	<u>9,366,616</u>	<u>24,479,437</u>	<u>6,104,133</u>	<u>30,583,570</u>				
128%		<b>TII MIDDLE EAST</b>																
		<b>NORTH AFRICA</b>	1,100,000	0	1,100,000	1,540,000	0	1,540,000	0	0	0	736,850	0	736,850				
109%		Algeria	306,000	34,092	340,092	1,131,000	82,892	1,213,892	391,750	46,787	438,537	734,750	62,047	796,797				
52%		Egypt	344,500	0	344,500	784,450	0	784,450	220,000	0	220,000	426,000	0	426,000				
84%		Tunisia	<u>1,837,500</u>	<u>34,092</u>	<u>1,871,592</u>	<u>3,542,450</u>	<u>82,892</u>	<u>3,625,342</u>	<u>735,750</u>	<u>46,787</u>	<u>782,537</u>	<u>2,165,600</u>	<u>62,047</u>	<u>2,227,647</u>				
63%		<b>TII NORTH AFRICA</b>																
		<b>SUB-SAHARAN AFRICA</b>	415,240	0	415,240	2,139,790	0	2,139,790	302,500	0	302,500	1,371,515	0	1,371,515				
56%		South Africa	<u>415,240</u>	<u>0</u>	<u>415,240</u>	<u>2,320,790</u>	<u>0</u>	<u>2,320,790</u>	<u>339,000</u>	<u>0</u>	<u>339,000</u>	<u>1,444,515</u>	<u>0</u>	<u>1,444,515</u>				
61%		<b>TII SUB-SAHARAN AFRICA</b>																
121%		<b>Total MIDDLE EAST/AFRICA</b>	18,360,415	3,852,800	22,213,215	55,673,497	20,072,350	75,745,847	9,465,463	1,022,690	10,488,153	28,089,552	6,166,180	34,255,732				
10%		<b>TOTAL EXPORTS</b>	98,457,803	36,803,385	135,261,188	374,062,970	191,214,739	565,277,709	70,055,059	21,666,800	91,721,859	267,539,308	100,829,953	368,368,761				
29%		<b>TOTAL DOMESTIC</b>			52,250,195			229,356,921			48,800,133			203,876,451				
100%		<b>GRAND TOTAL SHIPMENTS</b>			187,511,383			794,634,630			140,521,992			572,245,712				



**Almond Board of California Almond Board  
Quality Control Receipts Report  
Industry Summary**

**August 1, 2016 through November 30, 2016**

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	63,079,505	52,494,902	736,695	3.27%	1.40%
Avalon	7,504,746	5,800,227	108,207	0.39%	1.87%
Butte	96,072,162	74,049,488	549,250	4.98%	0.74%
Butte/Padre	208,478,039	162,162,579	1,199,420	10.80%	0.74%
Carmel	149,156,584	115,472,794	1,173,128	7.73%	1.02%
Carrion	247,647	168,445	2,140	0.01%	1.27%
Folsom	348,026	276,943	8,712	0.02%	3.15%
Fritz	95,249,054	62,562,991	853,558	4.93%	1.36%
Hash	2,863,505	1,190,241	113,625	0.15%	9.55%
Hashem	207,630	206,167	1,155	0.01%	0.56%
Independence	27,483,581	24,658,032	349,157	1.42%	1.42%
Livingston	4,889,968	3,439,454	65,634	0.25%	1.91%
Marchini	562,121	547,280	15,499	0.03%	2.83%
Marcona	2,561,607	1,045,978	5,049	0.13%	0.48%
Mission	11,598,875	6,210,145	26,254	0.60%	0.42%
Mixed	28,730,232	37,228,385	1,198,526	1.49%	3.22%
Mono	520,526	294,764	4,982	0.03%	1.69%
Monterey	290,020,904	228,827,299	3,202,043	15.03%	1.40%
Morley	913,867	652,189	5,793	0.05%	0.89%
Neplus	766,890	568,899	6,890	0.04%	1.21%
Nonpareil	768,286,472	713,005,482	8,818,676	39.80%	1.24%
Padre	37,816,028	31,748,806	116,573	1.96%	0.37%
Peerless	4,714,027	3,515,154	12,330	0.24%	0.35%
Price	27,205,978	21,518,387	103,945	1.41%	0.48%
Ruby	2,846,512	1,780,196	12,236	0.15%	0.69%
Sonora	25,433,447	22,943,699	439,514	1.32%	1.92%
Supareil	2,285,057	1,922,248	20,554	0.12%	1.07%
Tokyo	464,467	384,848	4,501	0.02%	1.17%
Winters	7,968,388	6,599,416	60,613	0.41%	0.92%
Wood Colony	60,497,250	51,214,089	399,691	3.13%	0.78%
<b>Major Variables Sub Total</b>	<b>1,928,773,095</b>	<b>1,632,489,527</b>	<b>19,614,350</b>	<b>99.92%</b>	<b>1.20%</b>
<b>Minor Variables Sub Total</b>	<b>1,452,846</b>	<b>1,629,058</b>	<b>22,068</b>	<b>0.08%</b>	<b>1.35%</b>
<b>Grand Total All Varieties</b>	<b>1,930,229,597</b>	<b>1,634,118,585</b>	<b>19,636,418</b>	<b>100.00%</b>	<b>1.20%</b>

**This report is subject to further verification of handler's receipts  
and further reconciliation of USDA incoming Certificates**

**Almond Board of California**  
**Record Breaking History**  
**Million Pounds**

<b>Domestic</b>	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	8.9%	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06	33.29	34.85
September	15.0%	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04	36.54	33.98
October	19.0%	60.11	50.50	64.23	59.42	61.10	51.69	49.01	44.38	43.30	41.28
November	7.1%	52.25	48.80	51.56	58.86	54.45	53.40	45.17	35.94	31.05	41.80
December			42.82	48.13	47.14	39.15	36.64	40.62	33.88	27.75	23.96
January			44.99	53.07	52.25	44.65	38.02	37.09	34.12	25.50	29.11
February			51.11	49.27	54.47	43.18	38.74	32.36	34.45	35.52	29.25
March			41.70	56.26	57.01	52.20	48.49	43.30	36.90	36.30	32.70
April			50.95	58.74	50.87	51.36	45.45	39.93	37.27	32.14	33.09
May			53.36	52.35	54.64	54.31	53.72	42.79	39.25	33.00	27.89
June			53.36	54.31	53.35	51.28	49.61	39.40	39.68	37.21	33.57
July			51.03	51.86	53.50	51.15	44.90	36.11	40.53	39.38	33.29
<b>Total</b>		229.36	593.20	639.40	641.81	588.40	546.70	489.68	449.50	410.98	394.77

<b>Export</b>	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	54.1%	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69	63.39	59.85
September	55.2%	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24	100.67	88.01
October	56.5%	175.44	112.08	140.41	169.19	159.93	167.87	140.11	123.67	114.28	118.67
November	47.5%	135.26	91.72	94.00	139.58	129.54	159.69	128.22	109.52	87.19	87.72
December			92.60	100.00	110.46	120.10	120.56	120.35	113.60	65.87	70.58
January			84.25	62.30	108.03	111.87	115.66	82.74	88.00	67.10	68.01
February			103.94	90.71	94.87	116.83	111.11	83.32	81.05	80.95	56.72
March			119.38	133.88	94.28	88.44	124.05	87.14	70.41	69.95	58.32
April			116.59	92.36	86.85	78.16	103.07	86.44	68.40	79.64	62.49
May			124.71	87.25	89.09	77.25	91.70	87.63	52.72	86.39	60.61
June			120.66	96.49	99.48	86.00	91.72	95.60	58.08	81.23	69.15
July			87.55	70.65	79.01	100.01	74.82	73.57	71.55	81.71	66.27
<b>Total</b>		565.28	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93	978.37	866.40

<b>Net</b>	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	34.8%	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76	96.68	94.70
September	41.0%	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28	137.21	121.99
October	44.9%	235.55	162.58	204.64	228.61	221.03	219.55	189.12	168.05	157.58	159.95
November	33.4%	187.51	140.52	145.56	198.45	183.99	213.10	173.39	145.46	118.24	129.52
December			135.42	148.14	157.60	159.24	157.21	160.97	147.48	93.63	94.54
January			129.24	115.37	160.27	156.52	153.68	119.83	122.11	92.60	97.12
February			155.05	139.98	149.34	160.02	149.85	115.68	115.50	116.47	85.98
March			161.08	190.14	151.29	140.64	172.54	130.44	107.32	106.25	91.02
April			167.55	151.09	137.72	129.52	148.52	126.37	105.68	111.78	95.58
May			178.07	139.60	143.73	131.56	145.42	130.42	91.97	119.39	88.50
June			174.01	150.80	152.82	137.28	141.32	135.00	97.77	118.44	102.72
July			138.58	122.51	132.51	151.16	119.72	109.69	112.08	121.09	99.55
<b>Total</b>		794.64	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46	1,389.36	1,261.17